

For more stories on making fast and easy money go to www.MoneyShotNews.com JS&M Sales & Marketing, Inc. San Diego California -Text or Call: 858-692-9461

Page | 1



THIS TO



\$700 of these

The Money Shot System



Listen to hours of free interviews, case studies on marketing, buying & selling at <http://www.HardToFindSeminars.com> © MMXIX JS&M Sales & Marketing, Inc. All Rights Reserved.

4) How To Make \$100 Your First Five Minutes With The Money Shot System (I know that sounds crazy, but I document it step-by-step in the manual)

Page | 2

I want to first set the stage when I say you'll make \$100 in your first five minutes. I want you to understand this mantra. I remind my sons of this statement all the time. "You make your money when you BUY!"

If you buy right, it's as sure as the sun will rise tomorrow that you will have your money in your pocket soon.

Now, let's get back to making \$100 in your first five minutes of acting on the Money Shot System. You can make a lot more than \$100. There have been times I have found something for free in two minutes that has made me \$500. Before you start, I want you to put all and any negative feelings aside about the items you are going to see. I want you to look at these items in a new way. This is NOT junk. This is money ready to be stashed away in your pocket. Your opinion or feelings about any of the items does NOT matter. You are not looking at these items because you want to buy them for you or your home. You are looking at them as a way to convert them into cash.

Another fundamental concept you must understand is the VALUE of TIME! This concept and universal law are of vital importance for your success, and if you can embrace it, your profits will be enhanced. You often hear the saying; it's time or money. I want to change this to *the more time, the more money*. After years of selling all kinds of products, I'm more convinced than ever that time sells all. You must be patient with this process. There are items you will sell very quickly. And there will be items that will take more time to sell. Your job is to get the item in your possession and to get it listed for sale at a competitive price. You must not worry about when it will sell. If you follow my lead and keep the item listed for sales, it WILL sell. You must believe me when I tell you this. Think about all the great things that get

better with age. Wine, whiskey, cheese, your investments, a good relationship, and even the growth of a young oak tree. I want you to trust the process and go into this with an open mind. EVERYTHING, and I do mean EVERYTHING has value to SOMEONE. And all items will eventually sell. So, please keep this in mind as we get started.

Page | 3

Here's what you do.

1. Go to Craigslist.com.
2. Go to your City's listings.
3. Look for and search the FREE listings. (See photo below).

The screenshot shows the Craigslist San Diego homepage. The browser address bar displays <https://sandiego.craigslist.org>. The page features a navigation bar with links to Administration Login, eBay, My eBay All Selling, craigslist, Aweber, PayPal, Log In - Upwork, YouTube, and Int. The main content area is divided into several sections: community, housing, jobs, services, and for sale. The 'for sale' section is highlighted with a red arrow pointing to the 'free' link. The 'free' link is located under the 'for sale' category, which also includes links for farm+garden, furniture, garage sale, general, heavy equip, and household.

event calendar						
M	T	W	T	F	S	S
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

Click on that free link and see what people are giving away. You are looking for items you can sell fast. Don't worry about them being dirty. They can be cleaned or be changed to look like new very quickly. Appliances like washers, gas dryers, and dishwashers are easy money. Wood bed frames, IKEA furniture, vintage dressers, and more. Don't let these LARGE items put you off. The reason many of these larger items are for sale on Craigslist

is that the person who is listing it knows it will cost more to dump it than it will for you to come and collect it. Let's look at an example here in San Diego. Remember, it's free. All you have to do is go and get it. Don't worry if you don't have a truck. I am going to show you how to overcome this problem in no time.

See the items below that is available for FREE in my area of San Diego. I will make some notes about each of these items. What you must understand is that as long as you can get these items in your possession, the money is as good as yours.

Later, in the fast start part of your Money Shot System I will show you how to do this. Also understand the below items I've found at the time of this writing is a snapshot of time. New property is being listed and offered for sale, and for free every second of every day, 24 hours per day, seven days per week. And the items below are only the stuff we have found on Craigslist and not any of the other sites I will teach you to source from. Ask yourself this question, "If I could get some of these items below for free, could I make my first \$100? And I am here to tell you the answer is OH HELL, YES! Not only \$100 but at least \$500 in the first five minutes. All you have to do is make contact with the lister, get the address, and either go and pick up the items up yourself, or have someone pick them up for you. Then you'll need a place to store the items until you sell them. More on that later. The money is yours once you've found the item. And even YOU can do this in your first five minutes. Try it. You may surprise yourself. Below are a few items that look like money to me. I will comment on each based on my past experience as to why.

\$0




★ Jun 6 Electric Range and OTR Microwave-
-Maybe gone. Waiting for pickup now. \$0
(Tierrasanta) 🚚

\$0




★ Jun 6 Used GE Dishwasher \$0 (Spring
Valley) 🚚

\$0

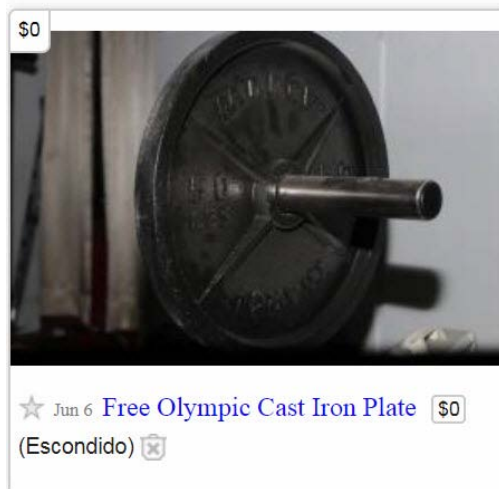


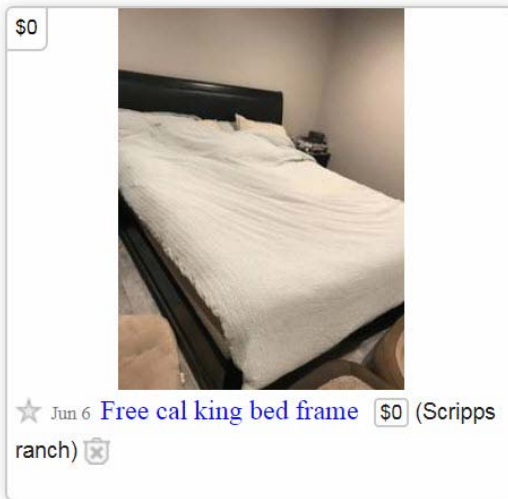
★ Jun 7 FREE Corner Desks w/ Hutches -
Excellent Condition \$0 (Carmel Valley San
Diego) 🚚

\$0



★ Jun 7 Free real leather couch \$0 (Bonsall)
🚚





Let's have a closer look at what I have found for free and for sale in this example. I will coment on each example below.

Page | 8



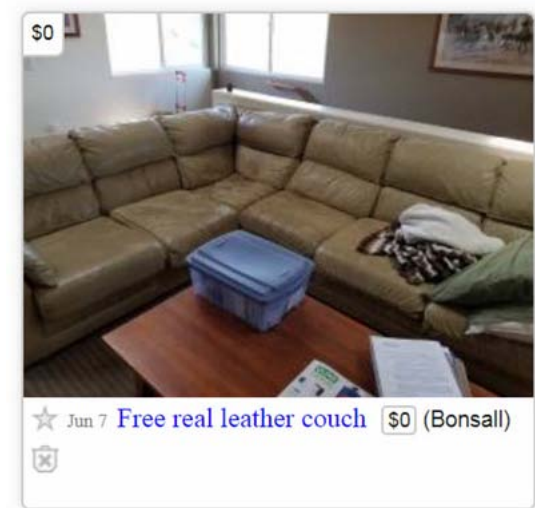
1) Range - Here is your \$100 bill as long as it is in working condition. You want to make sure the item works. What I have found over the years, most people will not list a broken item. They will say or mention in the post that it does not work. But it's essential to ask. And don't forget, just because it does NOT work, is NOT a reason NOT to get it. This range can be sold as a working unit. But it can also be sold for parts. Each part in that range is worth money to you. More training on this in your Money Shot System membership.



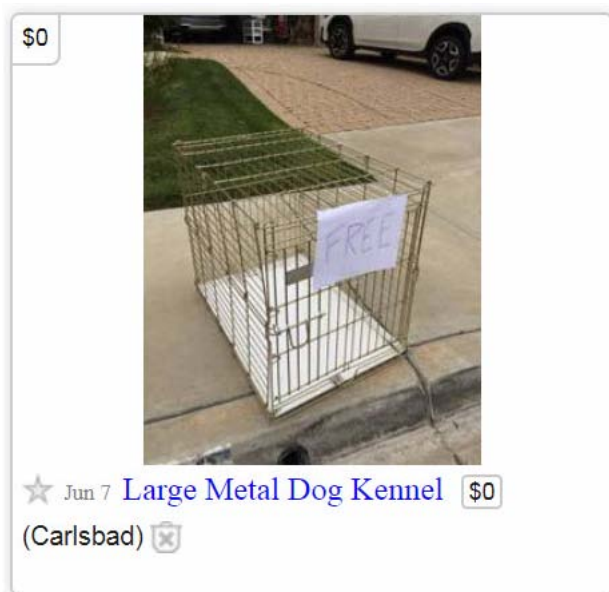
2) GE Dishwasher Dishwashers are money in the bank - You can make \$70 to \$90 every time. Dishwashers do take some time to sell. A lot longer than washer and dryers, but they will sell once the right buyer comes along. You'll want to make sure the racks and the basket are included in the unit. Did you know you can sell the racks and the basket on eBay for big bucks? The pump is worth money too. But as you look at these appliances, know that the PARTS are worth more than the whole item. Once I sold a set of dishwasher racks for \$125. There have been times when I am in my car, and I see a dishwasher, and I take only the racks and the basket. They are small enough to fit into your car trunk. They are lightweight and easy to store outside because it doesn't matter if they get wet.



3) Office Desks - These are nice. I understand they are large. What you can do is make contact with the lister and ask him if you pay him \$20 would he be willing to hold them for you. You can then ask him when they must be out of the property. Buying some time can give you time to go and meet him, give him the \$20 to hold them for you. You can go out with your tape measure and take good photos of the desks and try and sell them on OfferUp, eBay (local pick up only) letgo.com and even an ad on Craigslist. Or you can acquire the desks and take more time to sell them. Many people have some extra room in their place to store stuff. All you need is the corner of your room. And it's not going to take that long to sell and make your \$100 anyway, so what's the big deal? You should have no problem selling these desks for \$100 each!



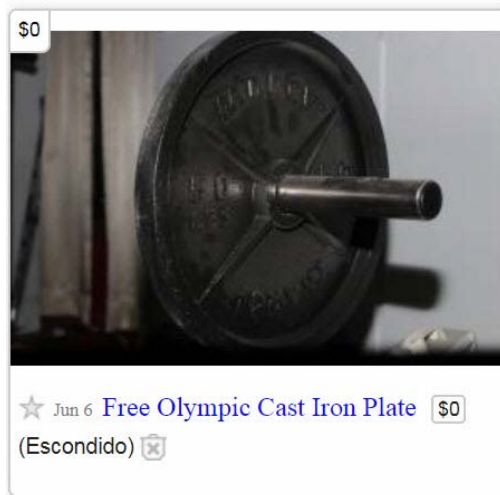
4) Couch - Couches can take some time to sell. They are large and bulky, but using the method described above, it can be done. This is an easy \$100 bill for you. You want to make sure the lister is going to give it to you. You want to buy some time. You want to go out and measure the couch. When you go out to look at the sofa, take two or three of the pillows back with you after you've taken photos. This way, it will make it impossible for him to give the couch to someone else. No one is going to want it with missing pillows. Take pictures and list the item and sell the couch. If you can't take the couch, you could go out with a sharp blade and strip 20 years of soft leather from this couch and resell it online. When in doubt strip it down or part it out. It's that simple. It's an easy and fast \$100 cash in your pocket.



5) Dog Kennel - I have sold a lot of these pet kennels. They are small enough that you can go and pick it up and put it in the back seat of your car. Pet owners need these when going on unexpected trips with their pets. I can see you getting an easy \$40 for this one. List it locally on Craigslist and OfferUp, and the right buyer will come to you and pick it out. See my buy-sell case studies for more on selling these dog kennels. It's money in YOUR bank account.



6) Entertainment Center - This piece of furniture is NOT a bad piece of furniture. Just yesterday, I found something like this for free on the side of the road, and I kept it for myself. Now, here is something I want you to keep in mind. If I can show you have to save \$100, is that not the same as making \$100? And I can show you example after example of the items I have found for free that I have kept for my personal use.



7) Weights - Selling iron weights is so easy; it's not even funny. Every 1LB of iron you buy or get for free; you can sell for 50 cents a pound. So, this 45LB weight is an easy \$20 bill in your pocket. All you have to do is go and get it. Review ALL the recent finds in your Money Shot News, and you'll see many stories on how we have made good money with weights, barbells, and gym equipment.



8) Bathroom Sinks - Think about it. You can go and pick up these sinks. Everyone uses a sink, and there is all kind of creative people who will buy these from you. I can see you getting an easy \$20 for each of the sinks. You will pay \$68 for the same sink at Home Depot. The rust you see on the free ones can be cleaned and made to look as good as these new ones in the picture. Why would someone NOT want to buy yours for only \$20 when they have to pay \$60 or more plus tax for a sink like this from Home Depot.



8) Basketball Hoop - When you have a son and he's between the ages of 5 and 16, a father wants to get him into some kind of sport. These Basketball hoops can cost up to \$500 each, depending on the brand. Your biggest obstacle is going to be to get it to your place. But if you can arrange

this, you have made another \$140. Even if you've PAID someone \$40 to collect it for you, you could still pocket \$100 profit after you sell it. You may also be able to deliver it for your buyer to make your \$40 back, depending.

Page | 15



9) Rustic Wooden Headboard – Just look at that headboard. This is a slam dunk \$100 or more. The rustic look on the wood is beautiful. You want to get this to your home. You could list it as is and sell it like that, or you can even stain it and add a wood conditioner to bring out more colors of the wood. Understand that it takes years of sun exposure to get wood to look like this. And the rustic look is in high demand. Artists and buyers are looking for this kind of stuff. You need to go and get it, and if you do, the \$100 is a definite.



10) Patio table - I have sold a lot of these. All you have to do is to get them home. Many of the buyers of my tables sell them to people who have broken their glass tops. So, they hop online to look for another glass top. They will NOT sell in a day but give it a week or two, keep the listing posted online, and the right buyer will come and give you \$40 for it. If you have the time and want to get the experience—and I think you should—you can tape off the glass and repaint the table. Make it look as lovely as you can. NOTE: To make the most profit, you are going to have to come to grips with cleaning up and making the items you get to look as lovely as possible. When I get a washer or dryer, a refrigerator, and a greasy oven top, I clean it. And I don't like cleaning as much as the next guy. But I do it anyway. If you have a few good cleaning supplies, some gloves, and you are willing to do a little work, you can make good money. You DON'T want to be lazy and sell dirty stuff. Take PRIDE in the items you post and sell, and you will be rewarded with more money for your efforts.

The Total

Total up the dollars here from the free stuff you can grab and sell, and you'll make \$900 profit. And consider that I've visited only one site to see what was for free at one time and in one part of the day. If this was your search, and you had a place to put all of these items, and you had a truck

or the time to get these items, it would be a certainty that \$900 in newfound profits are yours.

Q&A

Q. How much do I pay the driver?

A. You want to pay minimum wage or a little more. You will get a ton of calls. When you place your add, you will disclose the price. Or you can pay \$20 per hour if there are some loading and unloading. There is no set rule. And it depends how much money you are going to make on your item and on the thing they are picking up.

How do I calculate his/her pay?

Depending on how far they are driving and what they are picking up.

Never overpay.

This is a minimum wage job or a little more, plus you want to cover their cost for gas.

You are not hiring a professional mover.

Movers will charge way too much and overqualified for what you need.

You are just hiring a guy who has a truck to bring you something which needs some extra cash.

Keep it simple

If you have met the seller and paid him, tell the seller you will have your driver pick up the item.

Keep in contact with him or her.

What if I have not met the seller and paid for the item?

How do I pay the seller for the item Or is all this for FREE items ONLY?

Page | 18

If you are buying something from a seller and you are not going to meet him first, you can send him a check, PayPal, Venmo, Cash app Zell, Western Union, or wire money into his account.

Once the seller is paid, you need to arrange and get your stuff or have your driver get it and bring it to you.

If the item is free, you want to contact the seller and let him know he can take the add down because you or your driver is coming now to pick up the item.

If the seller will not guarantee you get the item and it's free, you may get beat out by another person. It's best to contact the person giving away the item and explain to them that you are serious, you have a truck, let them know you will be there at a particular time, give them your number, give them a reason why you need or want this item. There are loads of flakes out there, and if you communicate that you are NOT one of them, they will work with you. If not, I would not risk it. You don't want to drive far or pay a driver to pick something up that may be gone by the time you or your driver gets there.

When do I pay the driver?

When you are starting with a new driver, you only pay your driver when and after he brings the item to you and helps you get it off your truck.

Should I tip the driver?

If the driver is reliable, on time and friendly and you want to use him again, give him a tip. You are looking for one or two drivers to call back, again and again, to use over and over. A stable relationship with a driver is the goal. You don't want to have to keep posting add every time you need a driver.

You are building your team.



Special Offer from Michael Senoff

I would like to make you a onetime offer.

I understand that getting started with something new can be nerve-wracking.

There are certain people out there who need a coach. They want an expert to run ideas by and want one on one help in growing their business.

I would like to offer this help to you.

Enjoy one full year of personal one to one coaching from me, Michael Senoff for a onetime fee of \$1997.

You will have my cell phone number in hand and can call me for my undivided attention to ask any questions by phone Monday through Friday.

Anything you need, and I will be in your corner to help.

Have something you need to buy?

Need help selling something?

I will review and provide on-time feedback to you.

Any phone calls can be recorded so you can listen to my advice later.

Use me to help close deals, make referrals, or generate significant leads.

If you are at all serious about having me, Michael Senoff in your back pocket for your buying and selling activities for one full year, text or call 858-692-9461

OR email senoff.michael@anymail.com

Only one great sale pays for the cost of my coaching.

Sincerely,

Page | 20

Michael Senoff

Michael Senoff

PS. This offer is NOT a long-standing offer. I have the right to decline to work with you. I can only work closely with a few clients per month, and this same offer is going out to other enthusiastic Money Shot System members.

So, don't wait....

It's time for immediate action!

To reserve your spot now, TEXT or CALL 858-692-946!